

Message Text

UNCLASSIFIED

PAGE 01 DHAHRA 00925 171350Z

41

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-11 TRSE-00 CIAE-00 INR-10

NSAE-00 RSC-01 DRC-01 /034 W
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R 171235Z NOV 73

FM AMCONSUL DHAHRAN

TO AMEMBASSY JIDDA

INFO SECSTATE WASHDC 3603

UNCLAS DHAHRAN 0925

E.O. 11652: N/A

TAGS: BEXP

SUBJECT: SALE OF WESTINGHOUSE GAS TURBINE GENERATORS TO DEPCO

ACCORDING DEPCO BOARD MEMBER, DEPCO THIS WEEK SIGNED CONTRACT TO BUY TWO 13,000 KW GAS TURBINE GENERATORS FROM WESTINGHOUSE U.S. FOR DELIVERY WITHIN FIVE MONTHS. FIAL, WHICH HAD CONTRACTED FOR DELIVERY TWO 3,000 KW UNITS, COULD NOT DELIVER UNTIL MID-1974, AND ADDITIONAL POWER NEEDED BEFORE THEN. UNDERSTAND DEPCO PREFERRED GE, BUT ONLY WESTINGHOUSE WILLING CUT PRICE TO ACCEPTABLE LEVEL. COMMENT: IF WESTINGHOUSE CAN DELIVER ON SCHEDULE, SALE WILL BE IMPORTANT FOOT IN DEPCO DOOR. OUR CREDIBILITY ALSO SOMEWHAT AT STAKE, AS WE HAD MADE HARD SELL LAST SPRING, STRESSING QUALITY AMERICAN PRODUCTS PLUS AVAILABILITY SERVICE.
BAHTI

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973DHAHRA00925
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: DHAHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731127/aaaaatqw.tel
Line Count: 42
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 08 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08-Jan-2002 by cunninfx>; APPROVED <13 FEB 2002 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SALE OF WESTINGHOUSE GAS TURBINE GENERATORS TO DEPCO ACCORDING DEPCO BOARD MEMBER, DEPCO THIS WEEK
SIGNED CONTRACT TO
TAGS: BEXP
To: COM JIDDA
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005